



KJM STONES

TRADE PROGRAM

Direct from the quarry, curated for your space

5229 FM 2001 · BUDA, TEXAS 78610

KJMSTONES.COM · +1 726-241-4903

We import it. You buy it. Nobody in between.

KJM Stones is a family-owned importer in Buda, Texas. We buy full containers straight from quarries and mills in India, Brazil, Italy and Vietnam, clear them through the Port of Houston, and rack them in our own yard twenty minutes south of Austin.

There is no distributor standing between the quarry and your job. That is the whole business, and it is the reason our trade pricing looks the way it does.

Most of the stone a Texas shop buys has changed hands two or three times before it reaches the rack. Ours changes hands once.

FOUR ORIGINS · ONE SET OF HANDS

India · Brazil · Italy · Vietnam

Four ways to buy

Your tier is set when your account opens, and it applies to every slab on every order. Nothing here is haggled down from a retail sticker.

RETAIL

Walk-in homeowners and one-off projects. No account needed — come and look, and buy the slab you fall for.

DESIGNER

Interior designers and design-build firms specifying for clients. Priced below retail on every slab, with samples to take away and holds while your client makes up their mind.

BUILDER

Custom and production builders buying across multiple homes, where the stone specified this month still has to be on the rack next month.

FABRICATOR

Countertop shops and stone fabricators buying to cut. Our sharpest pricing, and the tier most of our volume runs through.

What an account gets you

01 **TRADE PRICING**

One price per tier, quoted per slab and held for the life of the quote. You know what a slab costs you before you walk the yard, and it does not move because of who is asking.

02 **FIRST PICK**

New containers are walked by trade accounts before anything reaches the public rack. You see a lot while it is still whole — which is the only point at which book-matching is still on the table.

03 **A NAMED CONTACT**

One person who knows your jobs, holds slabs while your client decides, and speaks to your fabricator directly so you are not the one relaying measurements.

Jumbo blocks, one grade only

We buy jumbo blocks, so our slabs run larger than the American standard. On the right job that is the difference between one slab and two: fewer seams down a long island, a full-height backsplash out of the same lot, a waterfall that matches end to end.

Stone is quarried, not manufactured, so no two blocks yield the same dimensions. Sizes vary lot to lot, and we quote the slab in front of you rather than a catalog number.

What does not vary is the grade. We buy premium material only, and take consecutive slabs from the same block wherever we can, so book-matching is something you can plan around rather than hope for.

JUMBO

BLOCK SIZE

Selected for size. Slab dimensions vary lot to lot.

PREMIUM

GRADE

One grade only. No commercial, no seconds.

What we stock

GRANITE

Hard, heat-tolerant and forgiving. The workhorse of a kitchen that actually gets cooked in.

QUARTZITE

The look of marble with far more resistance to etching. Our most requested material, and the one we import most of.

MARBLE

Soft light, cool touch, veining that never repeats. Italian and Indian blocks.

QUARTZ

Engineered and consistent, which is what you want when a run has to match across a whole development.

STONE CRAFTS

Bowls, trays, vanities and home objects, hand-finished from solid stone. Sold alongside the slabs.

Stock turns constantly. What is on the rack today is listed at kjmstones.com.

Four steps, and none of them are paperwork

01

Apply

Send your business details and a resale certificate. Approval usually takes a day, not a week.

02

Come and look

Book a time and walk the yard. Every slab is racked and lit, and we will pull anything you want to see properly.

03

Hold it

Put a deposit on a slab and we keep it off the floor while your client makes their mind up.

04

Take delivery

We deliver along the I-35 corridor from Georgetown to San Antonio, or your fabricator collects from the yard.

Once the slab is yours

DELIVERY

Flat-rate delivery along the I-35 corridor, Georgetown down to San Antonio. Your fabricator is welcome to collect from the yard instead.

FABRICATION & INSTALL

We partner with trusted local fabricators, so we can take the whole job off your hands as a one-stop shop: template, fabrication and install. Or work with your own fabricator. Need one? We'll recommend one.

STORAGE

Paid material sits in our racks at no charge for a window after purchase, so buying early does not turn into a storage problem.

THE YARD

Visits are by appointment, which means someone is always free to walk it with you rather than waving from a forklift.



Open an account

Bring your business details and a resale certificate, and we will have you quoting at trade pricing the same week. Or come and walk the yard first, if you would rather see the material before the paperwork.

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SCAN TO APPLY · KJMSTONES.COM/TRADE-PROGRAM

Serving the I-35 corridor · Georgetown to San Antonio